# **EXPERIENCE MATTERS.**

Seasoned Lenders. Innovative Solutions.



As your team seeks to build a successful software company, having a capital provider that is familiar with your investment needs is paramount. With 10+ years of software and SaaS lending experience, the Technology Finance group at PNC Business Credit is a dependable lender that offers deep sector knowledge and reliable deal execution, both domestically and internationally.

#### **CRITERIA**

 Leverage is based on market position, defensibility of value proposition, key performance indicators and loan-to-value.

### PRIMARY SECTORS

- ERP
- Vertical Software
- Infrastructure & Security
- Supply Chain Software
- Human Capital Management
- CRM & Marketing

#### TRANSACTION STRUCTURES

- Balance sheet holds of \$10MM to \$100MM
- Underwritten structures for larger deals
- PNC-only, pro rata, Unitranche and 1L/2L
- Team has executed more than 75 Uni deals

- ARR: \$10MM to \$200MM+
- Path to Profitability or EBITDA+
- Communication & Collaboration
- Governance, Risk & Compliance
- Business Intelligence & Analytics
- Healthcare IT
- Education Technology
- Group negotiated intercreditors with 15+ direct lenders
- Supports M&A, growth capital, recapitalizations and refinancings

PNC BUSINESS CREDIT TECHNOLOGY FINANCE\*

250+

**New Platforms** 

210+

Portfolio Upsizes

\$9B

Total Capital Deployment (Since 2013)

\$4.7B

Current AUM Across Portfolio Companies

\*As of 12/31/2023.

#### THE TECHNOLOGY FINANCE GROUP AT PNC BUSINESS CREDIT

Have a deal you would like to profile with one of our leading dealmakers? Contact us to get started.

The Technology Finance Group at PNC Business Credit

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## **Getting the Deal Done for Technology Companies**

The Technology Finance group at PNC Business Credit has closed 90 transactions in the last 3 years, totaling over \$3.7 billion in financing.







































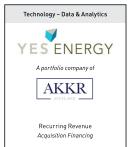












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