

EXPERIENCE MATTERS.

Seasoned Lenders. Innovative Solutions.



As your team seeks to build a successful software company, having a capital provider that is familiar with your investment needs is paramount. With 10+ years of software and SaaS lending experience, the Technology Finance group at PNC Business Credit is a dependable lender that offers deep sector knowledge and reliable deal execution, both domestically and internationally.

CRITERIA

- Leverage is based on market position, defensibility of value proposition, key performance indicators and loan-to-value.
- ARR: \$10MM to \$200MM+
- Path to Profitability or EBITDA+

PRIMARY SECTORS

- ERP
- Vertical Software
- Infrastructure & Security
- Supply Chain Software
- Human Capital Management
- CRM & Marketing
- Communication & Collaboration
- Governance, Risk & Compliance
- Business Intelligence & Analytics
- Healthcare IT
- Education Technology

TRANSACTION STRUCTURES

- Balance sheet holds of \$10MM to \$100MM
- Underwritten structures for larger deals
- PNC-only, pro rata, Unitranche and 1L/2L
- Team has executed more than 75 Uni deals
- Group negotiated intercreditors with 15+ direct lenders
- Supports M&A, growth capital, recapitalizations and refinancings

PNC BUSINESS CREDIT TECHNOLOGY FINANCE*

250+

New Platforms

210+

Portfolio Upsizes

\$9B

Total Capital Deployment
(Since 2013)

\$4.7B

Current AUM Across
Portfolio Companies

*As of 12/31/2023.

THE TECHNOLOGY FINANCE GROUP AT PNC BUSINESS CREDIT

Have a deal you would like to profile with one of our leading dealmakers? **Contact us to get started.**

The Technology Finance Group at PNC Business Credit



















































Thomas P. Burkes, Jr.
Eastern U.S. / Europe
Originations 917-887-2362
thomas.burkes@pnc.com

Derek Hrubeniuk
Western U.S. Originations
714-310-4700
derek.hrubeniuk@pnc.com

Ankur Gupta
Head of Technology Finance
650-703-1939
ankur.gupta@pnc.com

Getting the Deal Done for Technology Companies

The Technology Finance group at PNC Business Credit has closed 90 transactions in the last 3 years, totaling over \$3.7 billion in financing.

<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>Recurring Revenue Growth Capital</p>	<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>\$45,000,000 Senior Secured Credit Facilities Acquisition Financing</p>	<p>Technology – Ed Tech</p>  <p>A portfolio company of</p>  <p>\$60,000,000 Recurring Revenue Acquisition Financing & Growth Capital</p>	<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>Revolver & Term Loan Acquisition Financing</p>	<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>Senior Secured Credit Facilities Recapitalization</p>
<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>Recurring Revenue Acquisition Financing</p>	<p>Technology – Human Capital Mgmt</p>  <p>A portfolio company of</p>  <p>Recurring Revenue Acquisition Financing</p>	<p>Technology</p>  <p>A portfolio company of</p>  <p>Recapitalization</p>	<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>Recurring Revenue Recapitalization & Working Capital</p>	<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>Recurring Revenue General Refinancing</p>
<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>\$35,651,000 Recurring Revenue Acquisition Financing</p>	<p>Technology – Enterprise</p>  <p>A portfolio company of</p>  <p>Senior Secured Credit Facilities Working Capital</p>	<p>Technology – Healthcare IT</p>  <p>A portfolio company of</p>  <p>\$30,000,000 Recurring Revenue General Refinance</p>	<p>Technology – Supply Chain Mgmt</p>  <p>A portfolio company of</p>  <p>Recurring Revenue Growth Capital</p>	<p>Technology – Enterprise</p>  <p>A portfolio company of</p>  <p>\$131,960,000 Recurring Revenue General Refinancing</p>
<p>Technology – Ed Tech</p>  <p>A portfolio company of</p>  <p>Recurring Revenue Acquisition Financing & Working Capital</p>	<p>Technology – CRM & Marketing</p>  <p>A portfolio company of</p>  <p>\$500MM+ Administrative Agent Senior Secured Credit Facilities General Refinancing & Growth Capital</p>	<p>Technology – Infrastructure & Security</p>  <p>A portfolio company of</p>  <p>Recurring Revenue Acquisition Financing</p>	<p>Technology – Healthcare IT</p>  <p>A portfolio company of</p>  <p>Recurring Revenue Acquisition Financing</p>	<p>Technology – Enterprise</p>  <p>A portfolio company of</p>  <p>\$80,000,000 Senior Secured Credit Facilities Acquisition Financing</p>
<p>Technology – Infrastructure & Security</p>  <p>A portfolio company of</p>  <p>Administrative Agent & Joint Lead Arranger Recurring Revenue General Refinancing</p>	<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>\$25,000,000 Senior Secured Credit Facilities General Refinancing & Working Capital</p>	<p>Technology – Human Capital Mgmt</p>  <p>A portfolio company of</p>  <p>\$47,500,000 Revolver & Term Loan Acquisition Financing</p>	<p>Technology – Compliance Solutions</p>  <p>A portfolio company of</p>  <p>Senior Secured Credit Facilities Acquisition Financing</p>	<p>Technology – Data & Analytics</p>  <p>A portfolio company of</p>  <p>Recurring Revenue Acquisition Financing</p>

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