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PNC Mezzanine Capital and VergePointe Capital Support Impact Electronic Solutions Acquisition of Coastal Connections

PNC Mezzanine Capital (“PNC MC”) and VergePointe Capital (“VergePointe”) are pleased to announce their support for portfolio company, Impact Electronic Solutions’ (“Impact”), recent add-on acquisition of Coastal Connections (“Coastal”).

“As PNC MC continues to support VergePointe’s strategy to scale organically and through acquisitions, we are thrilled to add Coastal’s unique capabilities to both Impact and the larger portfolio,” commented Doug Brosius, partner at PNC MC.

Founded in 2002, Coastal has emerged as a global leader in engineered fiber optic cables and terminations. Coastal is a leading provider of engineered fiber optic cables and assemblies, serving clients in the medical, space, defense, industrial, laser communications and research and development sectors worldwide. Their medical cables are sold globally for laser surgery, blood diagnosis, and cancer research. Coastal’s space cables are used for laser communication and laboratory experiments, while the defense cables are used on land and in aircraft for communications and sensing.

Headquartered in Lake Oswego, OR, Impact is a full-service complex electronic component manufacturer, designing and manufacturing highly regulated, complex products that require skilled engineering expertise and technical solutions. Impact specializes in cable & wire harness assembly, printed circuit board assembly manufacturing, fiber optic cable assemblies and design & engineering services for a variety of industries including aerospace and defense, industrial, medical, and robotics. Through this acquisition, Impact strengthens its ability to deliver turnkey solutions with a reliable and tailored experience that seamlessly meets customers’ needs.

Beto Dantas, CEO and president of Impact, added, “We are always proud to welcome another outstanding company into our family. I am especially excited to introduce new technology and capabilities to Impact and its customers, along with a talented team of innovative experts and thought leaders, all working to serve our customers better.”

Scott Roberts, managing director at VergePointe, said, “We are excited about this acquisition. This expands our ability to assist our customers with their fiber optic needs by utilizing Coastal’s state-of-the-art manufacturing facility and their technical know-how.”

About VergePointe Capital

VergePointe Capital is a Lake Oswego, Oregon-based middle-market private equity firm focus primarily on buyouts, family successions, recapitalizations and growth equity transactions in the consumer products and value-added manufacturing and distribution industries in addition to other special opportunities. VergePointe typically invests in companies with \$10 million to \$50 million of revenue and \$1 million to \$10 million of EBITDA in the Western United States. Scott Roberts and Matt Vance are managing directors at VergePointe Capital and are board members of Impact. For more information relating to VergePointe Capital visit www.vergepointe.com/private-equity.

About PNC Mezzanine Capital

PNC Mezzanine Capital is a flexible junior capital provider with expertise supporting buyouts, recapitalizations and consolidation strategies. PNC MC invests in companies operating in a wide range of industries, but has particular interest in Manufacturing, Value-Added Distribution, Business Services, and Consumer Services. Since 1989, PNC MC has been a stable, thoughtful junior capital partner for private equity firms, independent sponsors, entrepreneurs, and management teams. Our approach is to underwrite the long-term business strategy of our portfolio companies, allowing us to respond constructively to the opportunities and challenges of the changing business environment. As a result, PNC MC has made 216 investments in 112 portfolio companies in support of 433 transactions. We invest \$10 million to \$65 million in debt and equity in companies with strong management, proven business models, stable cash flows, and a clear plan for growth.

For more information on PNC Mezzanine Capital please visit www.pncmezzanine.com.

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